



# Remote263

Corporate Partnerships





**2018** Founded

# About Us

Remote263 is a social enterprise dedicated to empowering individuals and small businesses across Zimbabwe through coding education, digital skills training, and web design services.

We operate on a sustainable model where profits contribute to funding the LeNoir Foundation, ensuring long-term social impact.

By bridging the digital divide and fostering economic opportunities, Remote263 aims to become a leader in digital empowerment across Zimbabwe and eventually beyond.



# The Problem

Technology is evolving too quickly for most humans to keep up, and billions are being left behind.



- Limited access to quality tech education across the country
- High unemployment despite growing demand for digital skills
- Small businesses struggling to establish a digital presence
- Brain drain of tech talent to other countries
- Lack of affordable training options for career switchers

# Our Solution

## Remote263: Digital Empowerment for All

We provide accessible tech education and services through:

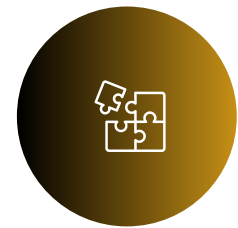
**Coding classes**



Tailored for beginners

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**Digital skills training**



For career switchers

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**Professional upskilling**



For the employed workforce

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**Coding classes**



Tailored for beginners

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All with flexible delivery models designed for Zimbabwe's unique context



# Our Mission and Vision

## **Mission**

To provide high-quality, accessible digital education and business solutions, enabling Zimbabweans to gain skills and small businesses to thrive in the digital economy.

## **Vision**

To create a future where digital literacy is a standard in Zimbabwe, empowering people of all backgrounds with the skills needed to succeed in a tech-driven world.

## **Core Values**

- ✓ Accessibility & Inclusion
- ✓ Lifelong Learning
- ✓ Social Impact
- ✓ Innovation & Excellence



# Our Model

## Multi-format Learning Approach



### ◆ Live Training

- In-person workshops in major cities (Harare, Bulawayo)
- Virtual live classrooms with real-time interaction
- Weekly scheduled sessions with instructor feedback



### ◆ Self-paced Learning

- Downloadable course materials for offline access
- Mobile-optimized content for limited bandwidth
- Progress tracking and achievement milestones



### ◆ Hybrid Programs

- Combination of self-study and scheduled live sessions
- Weekend boot camps supplemented with online materials
- Mentorship programs with industry professionals



# Who We Serve

## Target Audience



### Complete Beginners

Individuals with minimal tech experience seeking foundational skills

### Career Switchers

Professionals from non-technical fields looking to enter the tech industry

### Working Professionals

Employed individuals seeking to upskill in digital competencies

### Small Businesses & Startups

Local entrepreneurs needing affordable digital presence solutions



# Our Impact by the Numbers

- When we surveyed 650 young adults who matched our target demographic and lived in the communities we serve, the average annual income was reported to be \$920.
- The average starting salary for our graduates is projected to be \$3,120 – that's **3.4x** their surveyed peer group and nearly **2x Zimbabwe's GDP per capita** as reported by the World Bank.

Year	Projected Students	Projected Graduates Working in Tech
2025	250	75 +
2026	500	150 +
2027	1000	300 +



# Why Coding Education Matters

The language of the future is code, and the future is now.

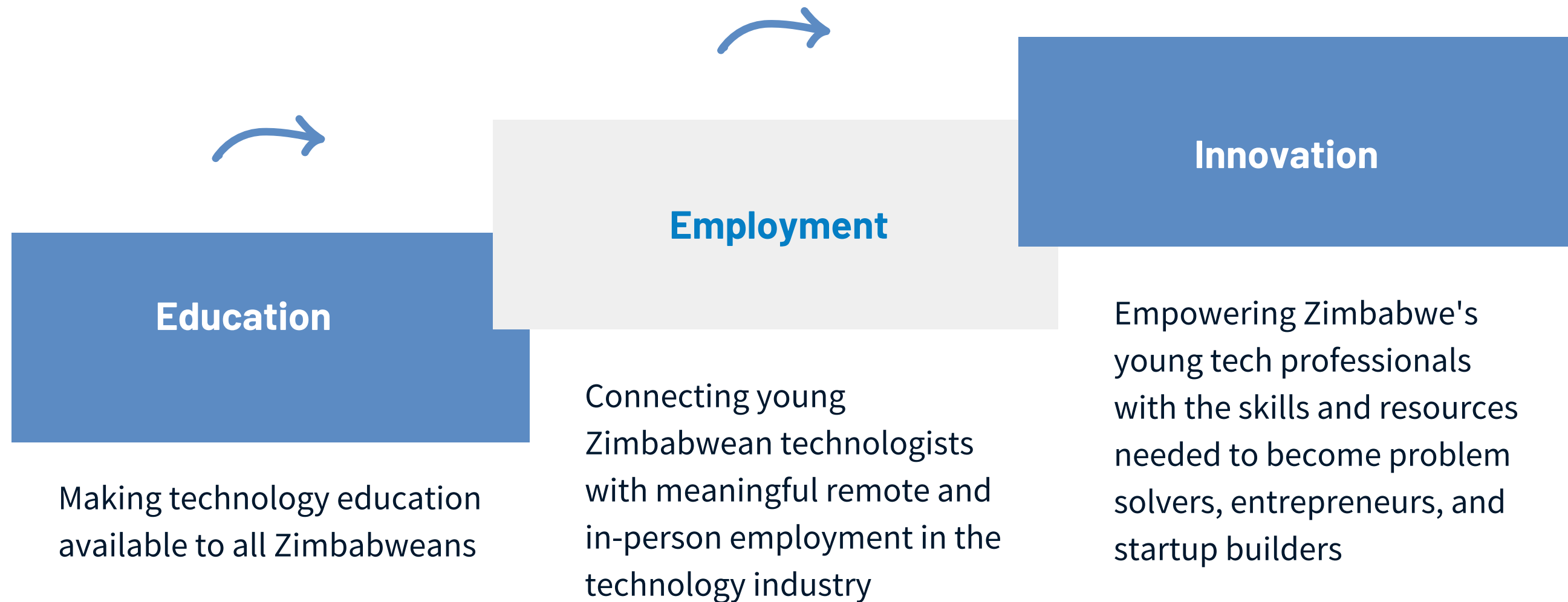
Learning to code:

- **Boosts problem-solving skills** — Critical and logical thinking about challenges
- **Improves computational thinking** — Breaking complex problems into manageable patterns
- **Encourages persistence** — Learning resilience through trial and error
- **Teaches creativity** — Experimenting, creating and imagining solutions
- **Builds digital literacy** — Essential skills for the technology-driven world
- **Develops confidence & communication skills** — Team-based software development



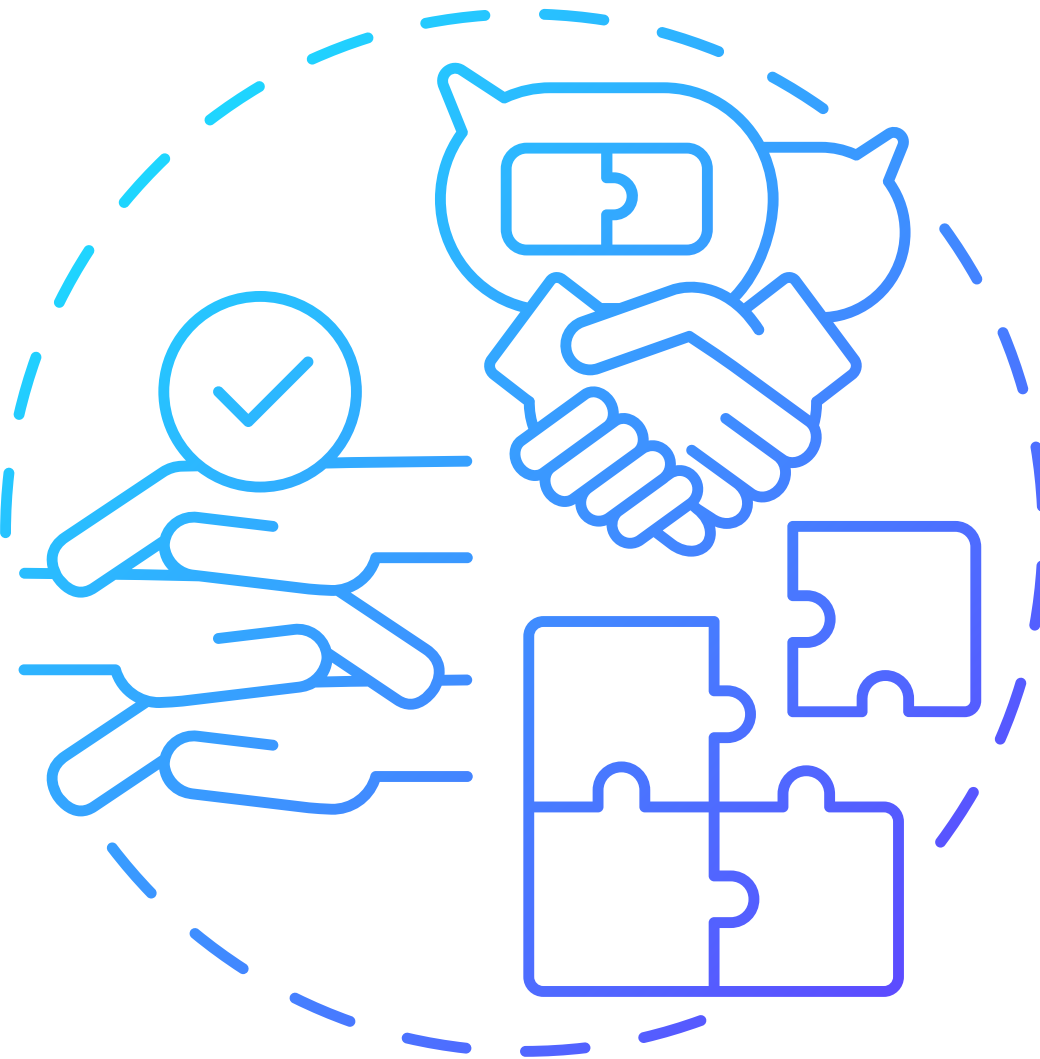
# Our Theory of Change

Our Theory of Change for Zimbabwe rests on three key pillars:



*In doing the above, Zimbabwe will position itself for enduring success in the digital age.*

# Partnership **Opportunities**



By partnering with Remote263, your company can:

- Support digital inclusion and economic empowerment in Zimbabwe
- Enhance your corporate social responsibility portfolio
- Access a pipeline of tech-skilled talent for your organisation
- Gain visibility in the growing Zimbabwean tech ecosystem
- Contribute to sustainable development goals in education and economic growth



# Corporate Sponsorship Packages - Bronze

## Level 1 Partner

**£500**

- ✓ Company logo and website link on the Remote263 website Bronze partners section
- ✓ Annual social media recognition post

## Level 2 Partner

**£1,000**

- ✓ All Level 1 benefits, plus:
- ✓ Inclusion in Quarterly Report
- ✓ Company Name and Logo in newsletter

## Level 3 Partner

**£2,500**

- ✓ All Level 2 benefits, plus:
- ✓ Bi-annual social media recognition post
- ✓ A photographed company tour of a Remote263 training centre to be used at your company's discretion
- ✓ 1 ticket to Remote263 Annual Technology Showcase

# Corporate Sponsorship Packages -

## Silver

### Level 4 Partner

**£500**

- ✓ All Level 3 benefits, plus:
- ✓ Company logo and website link on the Remote263 website Silver partners section
- ✓ Company branding included on materials for all beneficiaries at one Remote263 training location
- ✓ Opportunity to co-host 1 Remote263 event/activity throughout the year
- ✓ 2 tickets to Remote263 Annual Technology Showcase

### Level 5 Partner

**£10,000**

- ✓ All Level 4 benefits, plus:
- ✓ Company branding on signage at one Remote263 training location
- ✓ Company Name and Logo in newsletter
- ✓ Quarterly social media recognition post
- ✓ Partnership announcement in an official Press Release with a leading Zimbabwean media company
- ✓ 4 tickets to Remote263 Annual Technology Showcase

### Level 6 Partner

**£15,000**

- ✓ All Level 5 benefits, plus:
- ✓ Company branding included on merchandise for beneficiaries at all training locations (with the exception of locations under exclusive branding agreements)
- ✓ Produced interview of Company Leadership discussing the CSR partnership remote263 training centre to be used at your company's discretion
- ✓ Opportunity to co-host 4 Remote263 events
- ✓ 6 tickets to Remote263 Annual Technology Showcase



# Corporate Sponsorship Packages - Gold

## Level 7 Partner

**£25,000**

- ✓ All Level 6 benefits, plus:
- ✓ Company logo and website link on the Remote263 website Gold partners section
- ✓ Exclusive branding rights to a Remote263 training location
- ✓ Customized volunteer program designed specifically for the company's employees
- ✓ Opportunity to co-host 4 Remote263 events
- ✓ 8 tickets to Remote263 Annual Technology Showcase

## Level 8 Partner

**£25,000+**

- ✓ All Level 7 benefits, plus:
- ✓ Dedicated Remote263 staff contact to co-create additional partnership benefits

# Stratergic Partnerships

Beyond financial partnerships, we seek collaborations with:

## Local Educational Institutions

- Universities and technical colleges
- Secondary schools for early exposure programs

## Tech Companies

- Local tech startups for internship placements
- International tech firms with CSR initiatives in Africa



## Government Bodies

- Ministry of ICT, Postal and Courier Services
- Zimbabwe Investment Development Agency

## International Organizations

- World Bank Digital Economy initiatives
- African Development Bank skills programs



# Success Stories



"After completing my training with Remote263, I transitioned from retail to a remote developer position, increasing my income by 300%."

**Mary K., Career Switcher**



"The e-commerce site built by Remote263 helped us reach customers across the country, growing sales by 45% in our first year online."

**Tawanda M., Small Business Owner**



"The curriculum co-developed with Remote263 has significantly increased student engagement and employment prospects."




**Harare Tech Academy Partnership**



"After high school my dreams were completely shattered. The training with Remote263 gave me a new lease on life"

**David Kabika, High School graduate**

# Financial Projections

Year	Projected Revenue	Profit Margin	Key Growth Initiatives
2025	£50,000	25%	 Program Development, Initial Client Acquisition in Harare
2026	£125,000	35%	 Expansion to Bulawayo, Online Platform Enhancement
2027	£300,000	45%	 National Presence, Corporate Partnerships, Regional Expansion Preparation

**15% of profits are allocated to the LeNoir Foundation for community development programs**





# Join Our Mission

Together, we can build resilient and future-proof communities by teaching every child how to use and build the software of the future.

The work starts in Zimbabwe. Join us.



# Thank you, Contact Us

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**"Empowering Zimbabwe's digital future, one skill at a time."**